

The Small Business Administration establishes small business size standards on an industry-by-industry basis. Small Business size standards are applied by classifying the product or service being acquired in the industry whose definition, as found in the North American Industry Classification System (NAICS) Manual best describes the principal nature of the product or service being acquired.

Generally speaking, if a product is sold, the number of employees in the concern, including all affiliates, determines business size. Annual receipts or revenue normally determines the size of a service provider. Examples of business size standards are shown below.

**NOTE: If Number of Employees or Annual Revenue is less than shown, the Vendor is considered a Small Business.**

U. S. Industry Title	Size Standard in Millions of Dollars of Annual Revenue	Size Standard in Number of Employees - Includes all Subsidiaries and Divisions
<b>Speciality Trade Contractors</b> - e.g.electrical contractors, painting contractors	\$12.00	
<b>Printing and Related Support Activities</b>		500
<b>Chemical Manufacturing</b>		
Basic Inorganic and Organic Chemical Manufacturing		1000
Paint and Coating; Adhesive; and, Photographic Film Manufacturing		500
<b>Plastics and Rubber Products Manufacturing</b> - e.g., Plastic Bag Manufacturing		

Plastic Bag Manufacturing		500
Tire Manufacturing		1000
Tire Retreading		500
<b>Furniture and Related Product Manufacturing</b>		500
<b>Retail Trade</b>		
Supplies of Any Type - e.g., drums, tri-wall boxes		500
<b>Building Material and Garden Equipment and Supplies Dealers - e.g., Hardware Stores, Paint and Wallpaper Stores</b>	\$6.00	
<b>Gasoline Stations</b>		
with Convenience Store	\$23.00	
without Convenience Store	\$7.50	
<b>General Merchandise Store</b>		
Warehouse Clubs and Superstores	\$23.00	
All Others	\$9.50	
<b>Miscellaneous Store Retailers</b>		
Office Supplies	\$6.00	
Vending Machine Operators	\$6.00	
Heating Oil Dealers	\$10.50	
Bottled Gas Dealers	\$6.00	
<b>Air Transportation</b>		1500
<b>Rail Transportation</b>		1500
<b>Water Transportation</b>		500
<b>Truck Transportation</b>	\$21.50	
<b>Support Activities for Transportation</b>		
Packing and Crating	\$21.50	
All Others	\$6.00	
<b>Postal Service</b>	\$6.00	
<b>Couriers and Messengers</b>		
Couriers		1500
Local Messengers and Local Delivery	\$21.50	
<b>Warehousing and Storage</b>	\$21.50	
<b>Telecommunications</b>		1500

<b>Internet Service Providers, Web Search Portals, and Data Processing</b>		
Internet Service Providers	\$21.00	
Web Search Portals	\$6.00	
Data Processing, Hosting, and Related Services	\$21.00	
<b>Insurance Carriers</b>	\$6.00	
<b>Rental and Leasing Services</b>		
Trucks, Utility Trailers	\$21.50	
General Rental Centers	\$6.00	
Office Machinery	\$21.00	
<b>Professional, Scientific and Technical Services</b>		
Lawyers	\$6.00	
Payroll Services	\$7.00	
Testing Laboratories	\$6.00	
Other Computer Related Services	\$21.00	
Environmental Consulting Services	\$6.00	
<b>Administrative and Support Services</b>		
Temporary Help Services	\$11.50	
Travel Agencies	\$3.00	
<b>Waste Management and Remediation Services</b>		
Environmental Remediation Services		500
Hazardous Waste Collection	\$10.50	
Hazardous Waste Treatment and Disposal	\$10.50	
<b>Educational Services - e.g. Colleges and Universities</b>	\$6.00	
<b>Health Care and Social Assistance</b>		
Physicians, Dentists, Chiropractors, Optometrists	\$6.00	
HMO Medical Centers	\$8.50	
Medical Laboratories	\$11.50	
General Medical and Surgical Hospitals	\$29.00	

<b>Other Services</b> - e.g., Automotive or Truck Repair, Oil Change & Lubrication, Glass Replacement	\$6.00	
<b>Personal and Laundry Services</b>		
Industrial Launderers	\$12.00	
Parking Lots and Garages	\$6.00	